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# Apparel Students' Perception of Denim Quality in Relation to Price and Brand

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Karli Haws

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University of Arkansas

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#### Introduction

#### **Background and Need**

Students in an apparel and textiles program at a large mid-southwest university learn about the quality of apparel products in a variety of areas. In an introductory, students focus on basic principles of apparel production and analysis of garment components. Students who have taken such courses should be knowledgeable of stitch types, seam finishes, and proper installation of findings (such as zippers and buttons). Next level courses may address quality assessment of and explore concepts like structure, aesthetics, cost and product performance. Students become aware of the procedures and factors that go into the construction of a highquality garment as compared to a low-quality garment (As well as determining whether garment cost is a reflection of the level of quality). Depending on a student's level of completion in a program, they should have a base knowledge of what quality means in the apparel industry. Students' ability to assess the true quality of a garment should increase as they move through the programs.

This study aims to determine apparel students' perception of quality in denim jeans on price and brand. According to the price-quality-value model developed by Monroe and Krishnan (1985) a higher price automatically increases the level of quality perceived by the consumer. The model is shown as model 1in the appendix. During data collection students were asked to evaluate the quality of three pairs of denim jeans. The pairs were from three different store types at varying price points: one from a department store, one from a specialty store, and one from a mass merchandiser. Based on the identified store, students may or may not have had preconceived opinions regarding the quality of the garment. Past research shows that consumers believe there is significant correlation between price and quality (Fowler & Clodfelter, 2001).

This study aims to determine if students majoring in apparel and textiles are able to recognize quality in the absence of price and brand knowledge.

#### **Problem Statement**

Factors such as brand and price influence consumers' perceptions of garment quality. Many consumers equate quality with higher price and a well-known, trusted brand. With the skills taught in an apparel programs, students should be equipped to analyze quality in a different way than the average consumer with no formal apparel education. The characteristics of what makes a garment high quality should be identifiable to students, without the influence of price or brand.

#### **Purpose of the Study**

The purpose of this study is to evaluate apparel students' perception of quality in denim jeans based on the influences of price and brand. The following research objectives were developed:

- To determine if apparel students' perceptions of garment quality are affected by price and brand.
- 2. To determine how apparel students perceive quality in a garment.
- 3. To determine if price and brand are indicators of quality to apparel students.

#### **Literature Review**

Consumer perception has been a widely researched topic as findings prove to be valuable information for brands and designers. Previous studies provide feedback in terms of how to conduct research and what trends to look for in this type of analysis.

#### **Consumer Perception of Quality**

Consumer perception is a vast concept encompassing brand, value, price, customer loyalty and more. Consumer perception can be defined as how a consumer views an apparel garment or store based on the price point and brand image associated with it. This concept is broad because different things matter to each consumer. Every shopper has his or her own set of expectations and associations. A study by Rao and Monroe (1989) hypothesized that quality in relation to price and perceived quality in relation to brand, were significant. However, they found that the correlation of quality and store name was not significant, but price greatly influenced perceived quality. This is an example of findings in which brand was not significant factor in perception, while price was. Another study by Morganosky and Lazarde (1987) gathered information regarding consumers' perceptions of quality for three brand types and four store types via phone interview. Designer brands made in the United States were seen as having the best quality over other name brand and in-store brands. In-store brands were perceived to be of higher quality than the brand they carried. As far as store type, department stores were seen as offering the highest quality merchandise and discount stores had the lowest. While price was not specifically looked at in this study, findings make it clear that brand and store type have impact consumer perception of quality.

In a study conducted by Paulins and Geistfeld, (2003) consumers ranked 13 retail stores. Their rankings and other questions were used to determine what attributes were associated with each store, and what impact this had on store preference. Factors that influence preference were found to be: Type of garment the shopper is pursuing, clothing in stock, outside store appearance, shopping hours and advertising. Type of clothing preferred by the individual was found to be the key factor. Since many factors influence perception, purchase intentions are ultimately unique to each consumer. This study highlights that individuals perceive quality differently according to which factors and garment characteristics are important to them.

#### **Influence of Price**

Price point is typically regarded as a significant factor of consumer perception. In modern society, those who can afford expensive material possessions are revered. This results in the overarching idea is that expensive products are of higher quality and to be sought after. This can actually work to the advantage of stores. Prices can be increased to raise perception of quality. A study by Ding and Mahbubani (2013) looked at price premium to determine competitive advantage and its relationship to vertical integration. The relationship between vertical integration and the price premium set by apparel companies was found to be positive. A brand being perceived as high-quality by consumers allows for higher pricing without losing consumer approval. However, taking advantage of this quality-price relationship can threaten customer loyalty. Ferreira and Coelho (2015) explained the concept of brand loyalty by looking at the mechanisms through which product involvement influences brand loyalty. By distributing questionnaires in shopping malls, it was determined that consumers' level of brand loyalty was mediated by price perceptions. Practical implications suggested that brand loyalty could be increased by emphasizing a price-quality association.

#### **Influence of Brand and Retail Format**

With the ever-multiplying number of brands available to consumers as well as omnichannel retailing, perceptions related to store format vary and are constantly evolving. In recent years, department stores have struggled due to newer retail forms. Many consumers of younger demographics have different opinions regarding brand and retail format than older generations. It is known that purchase intentions are unique to each consumer, and the younger generation of

consumers more impressionable as their buying behaviors are not set in stone. Superstores have taken opportunity to try and excel in the apparel sector. A study by Ross and Harradine (2010) examines young consumers' perceptions of supermarket value branded apparel products. Interestingly, respondents exhibited a particularly positive perception towards supermarket brand denim. The study predicted that value play an increased role in fashion in the future. A growth in sales indicated the growing acceptance of supermarket apparel among all age groups. For American college students, brand awareness, perceived value, organizational associations and brand uniqueness are the factors that contribute towards their loyalty to fashion brands. Fast fashion experienced such rapid growth in recent years because of customer association. Consumers view fast fashion as quick, easy, and trendy (Jin & Chang, 2018). They are okay with purchasing low quality garments because of their purchase intentions, which are influenced by the low price.

#### **Perception is Multidimensional**

By reviewing multiple factors that go into determining consumer perception, it can be concluded that perception is multidimensional. A study by Swinker and Hines (2005) applied the survey method to determine the types of informational cues consumers used in evaluation of clothing quality and what expectations they had of high-quality garments. The results supported that consumer perception is multidimensional in nature, with the majority indicating that product quality was the most important factor in their purchase decisions.

#### **Consumer Satisfaction**

Overall, consumer satisfaction has a large impact on loyalty towards retail brands. Binninger (2008) analyzed three dimensions of brand management: satisfaction, loyalty and attitude. It was discovered that loyalty is the differentiator between a well-known retail brand and an

unidentifiable retail brand. Such findings serve as examples of the many dimensions contributing towards consumer perception. A study by d'Astous and Saint-Louis (2005) had customers evaluate national brands and store brands by looking at the product usage situation, price, store type and social image. Retailers of upper-class brands use social image to emphasize what a product symbolizes and promote items to be needed for special occasions. The product usage situation, and therefore, purchase intentions differ between brands and stores. Stores of a lower level, like superstores, place more importance on showing quality in an item of reasonable price.

There is no single factor influencing customer perception. Therefore, it is necessary to study each factor and gather information, as many factors are intertwined, and perceptions differ by individual. Different factors matter to a different degree to each person. This study breaks separates these factors and gauges perception.

#### **Methods and Materials**

A questionnaire was developed to answer the research objectives. Materials used and the instrumentation of those materials allowed for a research structure that was perfect for dividing factors of perceptions to determine which matter to students.

#### **Research Design**

Data was gathered using the survey method. This research design is quantitative and nonexperimental. Since the data in this study was the opinions and perceptions of students, the survey method helped to accurately gauge and record student responses. Upon presentation of the garments, participants completed an electronic survey using Qualtrics software. The survey questions were formulated to determine respondents' perception of quality in pairs of denim jeans. Questions covered some demographics and then three categories of quality: fabric, construction and aesthetics. A copy of the survey is included at the end of the appendix.

Students were surveyed under two conditions. A group of participants saw the jeans and answered the survey with price and brand knowledge. The jeans were presented with all original identifiers and tags intact. Another group of participants had this information hidden from them. All identifiable information was covered, and the garments were evaluated purely on what participants could determine with their senses.

#### **Population and Sampling**

The survey method aims to describe certain characteristics of population (Jackson, 2011). The population in this study was students majoring in apparel and textiles at a large, midsouthwest universities. The sample included a convenience sample of students from varying levels in the program , who were willing to participate. Data was collected in classes related to apparel and textiles. In addition to a verbal explanation of the study's purpose and expectations, the start of the survey featured an informational page which told students what their responses would be used for and provided a check-box option to agree to participate. Thus, the sample type was convenience sampling. This method of sampling was beneficial to the study as participants who self-select "are likely to be committed to take part in the study, which can help in improving attendance and greater willingness to provide more insight into the phenomenon being studied" (Sharma, 2017).

#### Rigor

The necessary steps have been taken to ensure the rigor of this research project. The convenience sampling method was successful in attaining an appropriate amount of responses, as "low response rates are among the most difficult of problems in survey research" (Trochim, 2020). It is not uncommon to come across issues when using human subjects, as students who participated in this study had the choice to withdraw at any time. In the case of a survey, this is

most often accomplished by failing to answer all questions. However, attrition was accounted for by initially aiming to attain enough participants. Additionally, this study was designed to be an immersive experience for students. Reviewing these garments for quality standards is practice for what they may be doing in the industry. This helped ensure that the study was not a waste of valuable class time. This study was designed to be engaging as well as concise, as to not lose participants due to lengthy, confusing questions. While there was the issue of not all students in a class being present on the days of data collection and some did not fully complete the survey, an adequate amount of data was obtained

#### Materials

Three pairs of denim jeans were purchased using department funding. A key was created assigning the identity of a number to each pair. The first pair was purchased from a department store in a mall, Dillard's. Known as Jean 1, this pair represented the highest price point and were J BRAND. Their original price at Dillard's was \$228. Jean 2 represented denim from a store that specialized in the product and was purchased from Buckle at a mall. They were branded as Buckle Black by Buckle and were priced at \$84.95. Jean 3 was purchased from Walmart. They represent denim from a superstore at a low price point. The brand was Time and True by Walmart and the cost was \$16.87. All three pairs had the same fiber content. For the students that had knowledge of price and brand while completing the survey, all original tags and stickers were left on the jeans. For the students from which this information was hidden, duck-tape was used to cover hang tags, sewn in tags and findings that identified brand.

#### Instrumentation

While examining the three pairs of denim jeans presented, students completed a survey to evaluate their perception of quality. Participants completed the electronic survey on university

Surface Pro tablets. The same questions were answered about each pair; questions considered fabric, construction, aesthetics, and the overall rating of quality. Each pair of jeans were set on their own table in a classroom setting. Three participants at a time cycled through pairs and completed the survey section for each pair as they were at the corresponding table.

#### **Data Collection**

The first step of data collection was finding participants. Faculty assisted in this by allowing for their classes to be surveyed. Providing an entire class period for this process ensured that each student got a chance to review the garments. The pairs of jeans were presented, and participants cycled through completing the survey questions for each. Participants remained at each table for about five minutes, and each cycle of three participants were able to view and survey all three pairs in 15 minutes.

The data from students whose responses were not recorded or who did not to finish the survey was not included in the data analysis. This method proved to be the most fitting for this type of research as participants were able to express their individual opinions of garments and what they deemed quality.

#### **Data Analysis**

Data collected from the survey was transferred into JMP software for analysis. The first step of analysis was cleaning the data. This process entailed organizing the data in two sets: the responses of those who saw the price and brand and the responses of those who did not see price or brand. Decisions were made about which data was usable. The data of surveys that featured the same answer value across all questions was thrown out. This raises suspicion that the participant was not answering questions properly and presents inaccurate data. Decisions then had to be made about what to do with responses that included one blank or mistake. These are different from incomplete responses in which just a portion of the survey was taken, and those have already been discarded. Responses such as these, raise the question of whether it can be assumed what the respondent meant to say or if the data is unusable. Several responses that included holes were deleted from both sets of data to ensure accurate analysis.

Of the students surveyed who did not see the price and brand of the garments, thirty-six responses were deemed workable. Of the students surveyed who saw price and brand, thirty-six responses were also usable. The majority of the analysis compared these two groups. While the number of individual responses in the happens to be equal, there is disparity between the two groups in the following ways: in the group that did not see price or brand, twelve were freshmen, two were sophomores, eight were juniors and 10 were seniors. Of the group that did see price and brand, none of the responses used belonged to freshmen, 24 were sophomores, 10 were juniors and two were seniors. Nevertheless, the sample can still be used to determine information about the population as the response set as a whole contains sizeable portions of each class level.

Several interesting trends emerged during data analysis that gave way to the results of the study. Tools in JMP that were used in data analysis include fit and mixed models, bar graphs and dot plot graphs. These provided basic individual analysis of the responses to the input question.

#### **Demographics**

Of the thirty-six workable responses from the group that did not see price or brand, twenty-four were female and twelve were male. Of the thirty-six who did see price and brand, all where female

#### Results

Upon viewing the data as it was run, the following observations were made in the order that different results were viewed. Of the group that saw price and brand, most rated all three

pairs highly in the fabric category. Most either "strongly agreed" or "somewhat agreed" that all three pairs had desirable fiber content, were free of defects, resilient, soft, stretchy and smooth. The group had more diverse responses to questions considering the aesthetic quality of the jeans. Responses were split between "somewhat agree" and "somewhat disagree" as to whether the pairs were fashionable, and many chose "neither agree nor disagree" as to whether the jeans were interesting. Looking at all three pairs, most received quality marks of 5, 6 and 7 as shown in table 1.

Of the group that did not see price or brand, all three pairs received high fabric and construction marks, with most answering "strongly agree" to the questions concerning both categories. However, responses to the aesthetics questions were on the opposite end. Responses to whether the three pairs were fashionable varied, and most would "somewhat disagree" that any of the pairs were interesting or unique. All together the pairs received quality ratings of 4, 5 and 6 as shown in table 2.

When students had knowledge of price and brand they rated the garments as higher quality overall and less disparity existed between individual pairs (students rated individual pairs more similarly). Lower ratings overall and greater disparity existed between ratings of the three pairs when price and brand were hidden.

In both tests, Jean 1 was consistently rated highly on fabric indicators of quality. Most students strongly agreed that the fabric was soft, stretchy and smooth.

In both tests, Jean 2 received the highest amount of middle ground answers of "somewhat agree," "somewhat disagree" and "neither agree nor disagree." Therefore, it was the most confusing pair to both groups of respondents whether or not they had price and brand knowledge. It was the middle pair of the three samples of jeans, which had a price point between the other

two. It stood out as the middle pair in both tests, not receiving high quality marks in any category, but is not seen having poor quality overall.

#### Conclusions

J In both tests, Jeans 3 was rated as the least fashionable, interesting and unique. Respondents strongly disagreed that Jean 3 had these characteristics. Likewise, as opposed to Jean 1 which students found to be high quality in terms of fabric, Jean 3 received opposite ratings. Students in both groups strongly disagreed that Jean 3 was smooth, soft or stretchy. Therefore, it can be inferred that the positive fabric attributes of being smooth, soft and stretchy also made a garment fashionable and unique to students. Jean 1 was consistently rated as the highest quality, having an average overall quality rating of 6 between both groups. It was rated as the best, followed by Jean 2 and Jean 3 in both cases. This is interesting because it aligns with the price and category of the jeans. Therefore, apparel students are able to recognize indicators of quality regardless of price and brand knowledge. Additionally, price point and store type act as accurate indicators of quality. These findings conform with the price-quality-value model developed by Monroe and Krishnan (1985).

#### Discussion

Students who saw price and brand marked "strongly agree" and "strongly disagree" answers more than their counterparts. Students who did not see price and brand used more "somewhat agree" and "somewhat disagree" answers. It can be concluded that students were less confident in their answers when they did not have price and brand knowledge upon which to base their opinions, and that students use price and brand as factors in their purchasing decisions. Both groups of participants provided similar answers and "correctly" evaluated the jeans in a way that aligned with price. In this way, the group with no price and brand knowledge was "right," but answered less confidently.

In drawing conclusions, it is important to look at things from an imaginative perspective in addition to the obvious. Apparent conclusions that exist within the data are that Jean 1 was consistently rated as the highest quality, that price and brand knowledge resulted in higher ratings overall and that quality rating aligned with price point. However, drawing more abstract conclusions promotes discussion and raises new questions for future research.

#### Limitations

It can be observed that at least 83% of participants experienced virtual or remote learning if freshmen are subtracted, as they may have had an in-person experience so far. As courses went remote during the Spring 2020 semester, most current students had their learning experience affected and altered at some point. A study by Joia and Lorenzo (2021) looked at the impact of COVID-19 on the classroom, and how skill set development differed in the online environment. Results found that "soft skill" classes were easier to transition to online as opposed to "hard skill" courses, and that students were more likely to be successful in them. Hard skill includes courses linked to working with equipment and being hands-on. With decreased interaction in the virtual environment, students in these courses are more challenged. Another significant factor of learning quality was found to be instructors' attitudes towards virtual learning and competency using the software.

Due to the abrupt shutdown, instructors and students were thrown into a virtual classroom that they had little to no experience with. Going off of this study, it is likely that many students experienced difficulty in virtual classes as apparel can be categorized as a hard skill discipline. It can be hypothesized that students of hands-on, creative majors who partook in virtual learning

for an extended period of time may have underdeveloped skill sets and less confidence in knowledge of material. Thus, they look for context clues like price and brand to confirm their answers.

#### **Future Direction**

Also worthy of discussion is the gender demographic of the sample. Of the thirty-six workable responses from the group that did not see price or brand, twenty-four were female and twelve were male. Of the thirty-six who did see price and brand, all where female. Although such a demographic could present an issue in certain studies, it was concluded that the sample accurately reflected the population. The group with male respondents also included freshmen, while the all-female group had no freshmen. An observation made while surveying classes was that there were more male students in lower level courses compared to past years. Although apparel programs at universities remain largely female, progress has been made towards this discipline being seen as less traditionally feminine and as a viable career for males as well. Future studies could determine the percentage of males studying fashion at universities, and if it increases each year as acceptance grows. Additional research could be done if the process of determining quality differs between male and female students.

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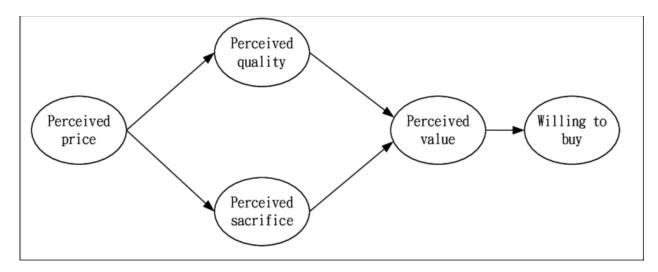
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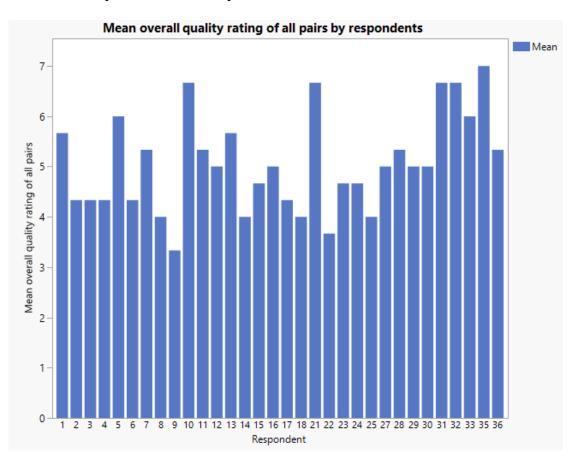
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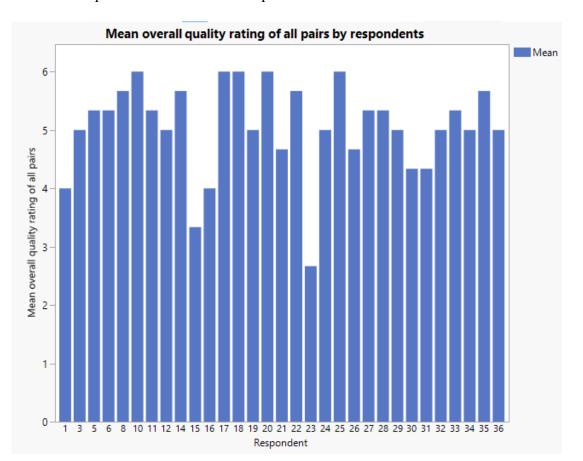
#### APPENDIX



Model 1: Price Quality Value model developed by Monroe and Krishnan (1985).

Table 1: refers to respondents who saw price and brand





# Table 2: refers to respondents who did not see price or brand

# **Survey Questions Jeans W Price and Brand**

**Start of Block: Agreement** 

# Agreement <u>OUALITY PERCEPTIONS OF APPAREL GARMENTS BASED ON PRICE</u> <u>AND BRAND</u>

**Purpose and Evaluation:** The purpose for this research is to determine if price and brand contribute to consumer quality perception when purchasing apparel products for a major retailer. Consumers may view products of the same quality differently based on the different prices or brands. Participants will be asked to evaluate the quality of the garments. Based on their perceptions, participants will complete a digital survey provided on a Microsoft Surface Pro. The estimated time for completing is 15-30 minutes. **Safety Protocols:** After each participant has evaluated the garments and completed the digital survey, the garments will be sanitized with a antibacterial spray and the Microsoft Surface Pro will be wiped with an sanitizing wipe. **Voluntary Participation:** Participation in this study is completely voluntary and refusing to participate will not adversely affect any other relationship with the University or research.

○ I agree (1)

O I disagree (2)

**End of Block: Agreement** 

**Start of Block: Demographics** 

### Gender What gender do you identify with?

O Male (1)

O Female (2)

Other (3)

Age How old are you?

Under 18 (1)
18-24 (2)
25-34 (4)
35-44 (5)
Above 44 (6)

Class What classification are you in college?

O Freshman (1)

O Sophomore (2)

O Junior (3)

O Senior (4)

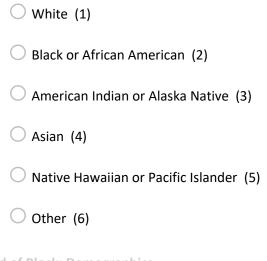
Grad Student (5)

O Non-Degree Student (6)

Other (7)

24

Ethinicty How would you describe your ethnicity? Select all that apply.



End of Block: Demographics

```
Start of Block: Garment 1 ID
```

# Fab ID Please choose the number on the garment you are evaluating.

1 (1)
2 (2)
3 (3)

End of Block: Garment 1 ID

**Start of Block: FABRIC 1** 

Fab1Defects The fabric is free from defects.

O Strongly agree (1)

O Somewhat agree (2)

 $\bigcirc$  Neither agree nor disagree (3)

O Somewhat disagree (4)

Fab1Resiliency The fabric has good resiliency.

O Strongly agree (1)

O Somewhat agree (2)

Neither agree nor disagree (3)

O Somewhat disagree (4)

O Strongly disagree (5)

-----

Fab1Soft The fabric is soft.

O Strongly agree (1)

O Somewhat agree (2)

O Neither agree nor disagree (3)

O Somewhat disagree (4)

O Strongly disagree (5)

Fab1Stretchy The fabric is stretchy.

O Strongly agree (1)

O Somewhat agree (2)

Neither agree nor disagree (3)

O Somewhat disagree (4)

Fab1Smooth The fabric has a smooth surface.

O Strongly agree (1)

O Somewhat agree (2)

Neither agree nor disagree (3)

O Somewhat disagree (4)

O Strongly disagree (5)

Fab1Desirable The fiber content is desirable.

Strongly agree (1)
 Somewhat agree (2)
 Neither agree nor disagree (3)
 Somewhat disagree (4)

O Strongly disagree (5)

End of Block: FABRIC 1

**Start of Block: CONSTRUCTION 1** 

Fab1Hems The hems and facings are appropriate.

O Strongly agree (1)
O Somewhat agree (2)
O Neither agree nor disagree (3)
O Somewhat disagree (4)
O Strongly disagree (5)

Fab1Pucker The seams are well stitched and pucker free.

	O Strongly agree (1)
	O Somewhat agree (2)
	O Neither agree nor disagree (3)
	O Somewhat disagree (4)
	O Strongly disagree (5)
Fal	b1Good The stitch length is good.
	O Strongly agree (1)
	O Somewhat agree (2)
	O Neither agree nor disagree (3)

O Somewhat disagree (4)

Fab1ThreadClr The thread color is appropriate.

O Strongly agree (1)

O Somewhat agree (2)

O Neither agree nor disagree (3)

O Somewhat disagree (4)

O Strongly disagree (5)

End of Block: CONSTRUCTION 1

**Start of Block: AESTHETICS 1** 

Fab1Fashionable The style is fashionable.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab1Features The style has interesting features.

O Strongly agree (1)

 $\bigcirc$  Somewhat agree (2)

Neither agree nor disagree (3)

O Somewhat disagree (4)

Fab1Unique The style is unique.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

End of Block: AESTHETICS 1

**Start of Block: OVERALL 1** 

Fab1Overall Please rate your overall perception of quality on a scale of 1-7 with 7 being high quality and 1 being low quality.

1 (1)
2 (2)
3 (3)
4 (4)
5 (5)
6 (6)
7 (7)

\_\_\_\_\_

# Q22 PLEASE WAIT UNTIL YOU GET THE NEXT GARMENT.

End of Block: OVERALL 1

Start of Block: Garment 2 ID

Fab2ID Please choose the number on the garment you are evaluating.

1 (1)
2 (2)
3 (3)

End of Block: Garment 2 ID

**Start of Block: FABRIC 2** 

### Fab2Defects The fabric is free from defects

O Strongly agree (1)

O Somewhat agree (2)

O Neither agree nor disagree (3)

O Somewhat disagree (4)

O Strongly disagree (5)

Fab2Resiliency The fabric has good resiliency

O Strongly Agree (1)

O Somewhat Agree (2)

 $\bigcirc$  Neither agree nor disagree (3)

O Somewhat disagree (4)

Fab2Soft The fabric is soft.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab2Stretch The fabric is stretchy.

Strongly agree (1)

O Somewhat agree (2)

Neither agree nor disagree (3)

Somewhat disagree (4)

O Strongly disagree (5)

Fab2Smooth The fabric has a smooth surface.

O Strongly agree (1)

 $\bigcirc$  Somewhat agree (2)

• Neither agree nor disagree (3)

Somewhat disagree (4)

Fab2Desirable The fiber content is desirable.

O Strongly agree (1)

O Somewhat agree (2)

O Neither agree nor disagree (3)

Somewhat disagree (4)

O Strongly disagree (5)

End of Block: FABRIC 2

Start of Block: CONSTRUCTION 2

Fab2Facings The hems and facings are appropriate

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab2Pucker The seams are well stitched and pucker free.

O Strongly agree (1)

 $\bigcirc$  Somewhat agree (2)

O Neither agree nor disagree (3)

O Somewhat disagree (4)

Fab2Good The stitch length is good.

O Strongly agree (1)

 $\bigcirc$  Somewhat agree (2)

Neither agree nor disagree (3)

O Somewhat disagree (4)

O Strongly disagree (5)

Fab2Appropriatae The thread color is appropriate.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

End of Block: CONSTRUCTION 2

Start of Block: AESTHETICS 2

Fab2Fashionable The style is fashionable.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab2Interesting The style has interesting features

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab2Unique The style is unique

O Strongly agree (1)

 $\bigcirc$  Somewhat agree (2)

Neither agree nor disagree (3)

O Somewhat disagree (4)

O Strongly disagree (5)

End of Block: AESTHETICS 2

**Start of Block: OVERALL 2** 

Fab2Overall Please rate your overall perception of quality on a scale of 1-7 with 7 being high quality and 1 being low quality.

1 (1)
2 (2)
3 (3)
4 (4)
5 (5)
6 (6)
7 (7)

## NextGarment PLEASE WAIT UNTIL YOU GET THE NEXT GARMENT.

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End of Block: OVERALL 2

Start of Block: Garment 3 ID

## Fab3ID Please choose the number of garment you evaluating

1 (1)
2 (2)
3 (3)

End of Block: Garment 3 ID

**Start of Block: FABRIC 3** 

Fab3Defects The fabric is free from defects.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab3Resiliency The fabric has good resiliency.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab3Soft The fabric is soft.

O Strongly agree (1)

O Somewhat agree (2)

Neither agree nor disagree (3)

O Somewhat disagree (4)

Fab4Stretchy The fabric is stretchy.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab3Smooth The fabric has a smooth surface.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab3Desirable The fiber content is desirable.

O Strongly agree (1)

 $\bigcirc$  Somewhat agree (2)

Neither agree nor disagree (3)

O Somewhat disagree (4)

O Strongly disagree (5)

**End of Block: FABRIC 3** 

#### **Start of Block: CONSTRUCTION 3**

Fab3Facings The hems and facings are appropriate.

O Strongly agree (1)

O Somewhat agree (2)

Neither agree nor disagree (3)

- O Somewhat disagree (4)
- O Strongly disagree (5)

Fab3Pucker The seams are well stitched and pucker free.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab3Good The stitch length is good.

O Strongly agree (1)

O Somewhat agree (2)

O Neither agree nor disagree (3)

O Somewhat disagree (4)

Fab3Appropriate The thread color is appropriate.

 $\bigcirc$  Strongly agree (1)

- O Somewhat agree (2)
- O Neither agree nor disagree (3)
- O Somewhat disagree (4)
- O Strongly disagree (5)

End of Block: CONSTRUCTION 3

Start of Block: AESTHETICS 3

Fab3Fashionable The style is fashionable.

 $\bigcirc$  Strongly agree (1)

 $\bigcirc$  Somewhat agree (2)

- O Neither agree nor disagree (3)
- O Somewhat disagree (4)
- O Strongly disagree (5)

\_\_\_\_\_

Fab3Features The style has interesting features.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

Fab3Unique The style is unique.

Strongly agree (1)
Somewhat agree (2)
Neither agree nor disagree (3)
Somewhat disagree (4)
Strongly disagree (5)

End of Block: AESTHETICS 3

**Start of Block: OVERALL 3** 

Fab3Overall Please rate your overall perception of quality on a scale of 1-7 with 7 being high quality and 1 being low quality.

1 (1)
2 (2)
3 (3)
4 (4)
5 (5)
6 (6)
7 (7)

End of Block: OVERALL 3